

Unitrends BDR Needs Assessment

Prepared For:

Your Customer / Prospect

Prepared By:

Your Company Name

Agenda

- Environment
- Risks and Issues
- Initial Backup Requirements
- Recommended BDR Solution

Environment

Active Users	32
Total Computers	53
Servers	12
Workstations	41
Critical Systems	12
Servers	12
Workstations	0
SQL Server	Yes
Cloud Based Apps	Yes
On-Premises Exchange	No
Sample Bandwidth Speed	38.75 Mb/s (upload) 112.14 Mb/s (download)

Risk Score



Issues

Overall Weighted Issue Score

Current  70

- Significantly aged hardware

Initial Backup Requirements

Complete Environment

Total Disk Space	28,628 GB
Total Servers	12
Total Workstations	41
Est. Initial Internet Transfer Time	93 hours*

Minimum Set (Critical Systems Only)

Total Disk Space	12,730 GB
Total Servers	12
Total Workstations	0
Est. Initial Internet Transfer Time	65 hours*

Recommended BDR Solution

Complete Environment



UNITRENDS MSP

UMSP-24S

Device Capacity: 24 TB

Suggested Backup: 14.4 TB



Unitrends MSP UMSP-24S Benefits

- ✓ Powerful, purpose-built appliance
- ✓ Centralized management across all your customers
- ✓ Industry-leading RPO (Recovery Point Objective) and RTO (Recovery Time Objective)
- ✓ Built-in ransomware detection
- ✓ Intelligent alerting and automation removes wasted manual steps
- ✓ Optional white-glove failover into the Unitrends Cloud

Minimal Set (Critical Systems Only)



UNITRENDS MSP

UMSP-16S

Device Capacity: 16 TB

Suggested Backup: 9.4 TB



Unitrends MSP UMSP-16S Benefits

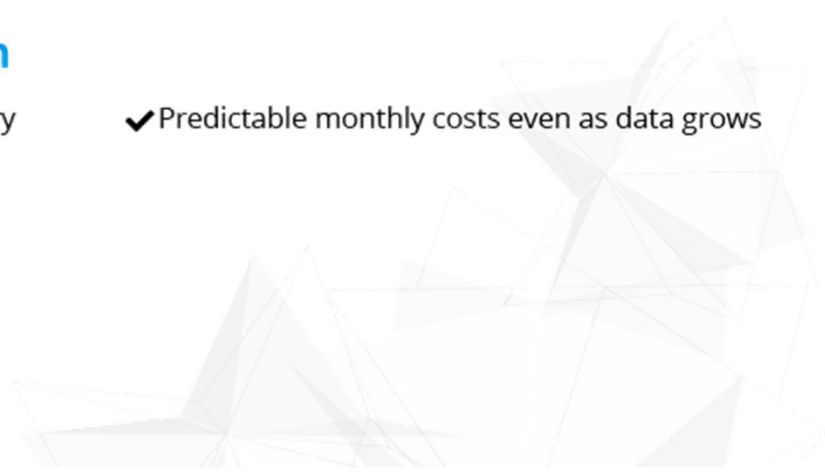
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UNITRENDS **MSP**
Infinite Retention

Benefits of Infinite Retention

- ✓ Effortlessly meet compliance and regulatory requirements
- ✓ Off-site and replicated across clouds for redundancy
- ✓ Predictable monthly costs even as data grows



Your Quote